This collection is available at The State Historical Society of Missouri Research Center-Kansas City. If you would like more information, please contact us at kansascity@shsmo.org.

**Introduction**

Approximately 5 cubic feet.

The collection consists of the presidential files for the Association of Fundraising Professionals (AFP) of Greater Kansas City. Materials include bylaws, topical files, correspondence, and publications from the organization’s predecessor, the Greater Kansas City Chapter National Society of Fund-Raising Executives (NSFRE).

The Association of Fundraising Professional (AFP), previously known as the Greater Kansas City Chapter National Society of Fund-Raising Executives (NSFRE), was founded in Kansas City, Missouri, in 1973. The mission of the organization is to support and promote ethical and professional fundraisers who facilitate philanthropy in the Kansas City metropolitan area.

**Donor Information**

The records were donated to the University of Missouri by Jane White Brown on August 2, 2002 (Accession No. KA1186). An addition was made on November 24, 2005 by Patricia MacDonald on behalf of the Missouri Credit Union Commission (Accession No. KA1378).

**Copyright and Restrictions**

The Donor has given and assigned to the University of Missouri all rights of copyright, which the Donor has in the Materials and in such of the Donor’s works as may be found among any collections of Materials received by the University from others.

**Location Note**

The collection is stored offsite and will need to be retrieved before viewing.

**Box List**

**Box 1**

Kansas City Chapter National Society of Fund-Raising Executives (NSFRE)

General, 1990-1994 (2 folders)
Local Board, 1988-1990
Awards and Ethics, 1988-1989
International and Midwest Region, 1988-1989
General, 1980-1985 (2 folders)
Newsletter, 1988-1996
A Brief History of Philanthropy in Kansas City, 1980
Direct Mail Fundraising Manual (2 folders)
Non-profit Organization Handbook
“Successful Fundraising through Planned Giving Management” by Resource Development Inc.
The Unpublished Poems of Mark McKiernan
Decision-Making: A Focus on Self-Concept, Values and Information, 1974
A Study of External Image, Attitudes, Opinions and Perceptions, Donnelly College, 1990
Bylaws
General, 1993-1995 (3 folders)

Box 2
Association of Fundraising Professionals (AFP)
Affiliation Agreement, 2002
Meeting of Directors, 2002
Banks, Reggie Sr.
Black Economic Union Correspondence and McDonald-Jacobs, Pat
Board of Directors (2 folders)
Budget Breakdown, 2001
Conference Proceedings, 1999
Conference Workshops, 1998
Compensation and Benefits Study, 2000-2001
Designing a Fund-Raising Plan in 10 Easy Steps, 2001
Directory of Consultants, 1999
Diversity Committee
Diversity, 1995, 1997 (2 folders)
Donor Centered Development
Educational Achievement Services, Inc., 2002
Evaluation Pages, Kansas City on Corporate Sponsorship, 2001
Foundation for Philanthropy
Gift Solicitation List, 2002
Grant Application Admin Operations, Jewish Heritage Foundation of Greater Kansas City
History of the Association of Fundraising Professionals (AFP)
Horizons of Philanthropy, 2001
Hyatt Catering, 2001
Internal Revenue Service, Department of Treasury, 2001
International Conference in Dallas, 1997
Lautman, Kay Partney, Seminar, 2001 (2 folders)
Logo

Box 3
Association of Fundraising Professionals (AFP)
Maupins, Candace, Correspondence
Memos, Handwritten Notes
Mid America Chapter, 2001
Membership Survey, 2002
Plan and Work Committee Reporting
Mid America Kansas City Chapter, Income and Expense Report, 2002
Murfield, Jan, Correspondence
The Moran Company “Fund Raising Consulting”
Mid America Chapter (2 folders)
Recertification, 1999
Kauffman Partnership Update, 2002
Newsletter
National Society of Fund-Raising Executives, Survey Course, Fund-Raising
National Society of Fund-Raising Executives, Mid America Chapter, 1998
“OBT” Obstacle Based Thinking
Ownership and Results the Next Level
Pamphlets
Special Events, “Boon or Bust,” 2002
Spirit of Philanthropy Award Nomination Form, 2002
Professional Advancement Division Meeting
Top Level Issues of the Day for Fundraisers, 2001
Youth Education Program Purpose

Box 4
Association of Fundraising Professionals (AFP)
Conference Proceedings, 1998
36th International Conference on Fund Raising, 1997-1999
First Course in Fundraising, 2000
International Conference on Fundraising, 2001-2002 (2 folders)
Learning to Give
Magazines
Membership Directory of Consultants, 1998

Box 5
Association of Fundraising Professionals (AFP)
Association of Fundraising Professionals (2 folders)
IGE Sponsorship Sourcebook 1997-1998 (2 folders)
Contemporary Legal Issues, 1999
Artifacts, Miscellaneous